BOY SCOUTS OF AMERICA®
HEART OF AMERICA COUNCIL

Title: District Executive / Territory Manager

Classification: Professional Staff

Position Reports to: Director of Field Service

JOB SUMMARY:
Since 1910, Scouting has helped mold the future leaders of this country by combining educational activities and lifelong values with fun. The Boy Scouts of America believes and understands that helping youth puts us on a path towards a more conscientious, responsible, and productive society.

Today's professional Scouters are a diverse group of men and women sharing a dynamic career offering independence, achievement, and stability. This is work that makes a difference, work that calls one to continual learning and challenge, work that offers solid compensation, benefits and advancement.

We have exciting opportunities as a District Executive / Territory Manager in Kansas City.

Responsibilities

- Work with a volunteer board of directors and other community and business leaders to identify, recruit, train, guide, and inspire them to become involved in youth programs.

- Achieve progress towards specific goals and objectives which include: program development through collaborative relationships, volunteer recruitment and training, fundraising, membership recruitment and retention.

- Be responsible for extending programs to religious, civic, fraternal, educational, and other community-based organizations through volunteers.

- Secure adequate financial support for programs in assigned area. Achieve net income and participation objectives for assigned camps and activities.

- Recruit leadership for finance campaign efforts to meet the financial needs of the organization.

- Ensure that all program sites are served through volunteers, regular leader meetings, training events and activities.

- Collaborate with adult volunteers and oversee achievement of training for their respective role.

- Be a good role model and recognize the importance of working relationships with other professionals and volunteers. The executive must have communication skills and be able to explain the program's goals and objectives to the public.

- Provide quality service through timely communication, regular meetings, training events and activities.

- Strong marketing, fund-raising and program development background is highly desired.

- Non-profit, fundraising or sales experience is a plus.

- Must be comfortable with public speaking and interacting with diverse audiences. Excellent people skills, enthusiastic, punctual, responsible and creative.

- Self-motivated individual with solid time management skills and strong organizational skills in management, budgeting, and planning.

- Committed to personal and professional productivity, while maintaining high ethical and professional working standards.

Qualifications

- Bachelor's degree from an accredited college or university (transcript with the date degree conferred stated is required for employment).

- Must be willing to accept and meet the Boy Scout of America's leadership and membership standards and subscribe to the Scout Oath and Law.

- Attained 21 years of age or older unless prohibited by any applicable law.

- Ability to work varied hours when necessary, evening activities and weekend work is frequently required to achieve positive objectives.

- Ability to travel for training at least once a year for one to two weeks.

- A Scouting background is helpful but not required for employment.

Offers for employment are subject to criminal, reference and motor vehicle background checks.

TO APPLY:

Email resume and/or cover letter to carlos.coranado@scouting.org

Boy Scouts of America Equal Employment Opportunity Policy

The BSA is committed to equal employment opportunity and compliance with all applicable federal, state, and local laws that prohibit workplace discrimination and unlawful retaliation, such as those that prohibit discrimination on the basis of race, color, national origin, religion, age, sex (including pregnancy, childbirth, breastfeeding, or related medical condition), gender, sexual orientation, gender identity, marital or familial status, genetic information, citizenship status, protected activity (such as opposition to or reporting of prohibited discrimination or harassment), or any other status or classification protected by applicable federal, state, and/or local laws. This policy of equal employment opportunity applies to all aspects of the employment relationship, including without limitation advertising, recruiting, hiring, training, evaluation, promotion, transfer, work assignments, compensation, benefits, disciplinary action, termination, or any other term, condition, or privilege of employment.