



BOY SCOUTS OF AMERICA®  
HEART OF AMERICA COUNCIL

# UPDATED MEMBERSHIP FEE STRUCTURE

Effective January 1, 2020

REVISED 11.5.19



## THE VALUE OF SCOUTING

**Families today have many options, but only Scouting provides a safe and fun atmosphere where a kid can be a kid all while preparing them to become an even better adult.**

As we look towards the future of Scouting, the Heart of America Council is committed to providing a safe and cost-effective Scouting experience.

Our new fee structure is being implemented out of necessity to support critical safety components of our organization like youth protection resources, criminal background checks, technology upgrades and insurance coverage rates which have risen substantially over the past few years.

## UPDATED FEE STRUCTURE

The National Council of the BSA has approved an annual **national membership fee** increase, while the Heart of America Council has approved the implementation of an annual local **council program fee**.

Both fees are effective January 1, 2020 and are necessary to support critical components of our organization.

NATIONAL ANNUAL  
MEMBERSHIP FEE

**\$60** youth  
**\$36** adult

### National Fee Benefits

- Accident & Liability Insurance
- Youth Protection Resources
- Criminal Background Checks
- Technology Upgrades

COUNCIL ANNUAL  
PROGRAM FEE

**\$39** youth  
**\$39** adult

### Council Fee Benefits

- Local Council Insurance
- Eliminates Family Friends of Scouting Campaign
- Enhanced Camp Properties
- Rank Advancement for all Scouts

## WHY A COUNCIL FEE?

The Heart of America Council has worked tirelessly to keep the cost of Scouting as low as possible for our families. Our council is fiscally sound, however it is crucial that we continuously review our financial structure in order to guarantee the longevity of our local programs.

Year after year, our council has subsidized rising core costs - the greatest being insurance coverage - to keep fees as low as possible. Unfortunately, it is no longer possible to subsidize these costs at past levels.

Coupled with the uncertainty created by a potential National BSA structured bankruptcy, our council has been forced to prepare how these external factors could impact Scouting in Kansas City.

As a result, the Heart of America Council has been forced to make dramatic changes to expenses while also seeing traditional revenue trends change.

### ACTIONS & TRENDS

- **ONLY 17%** OF FAMILIES PARTICIPATE IN FRIENDS OF SCOUTING
- **6%** REDUCTION OF EXPENSES (2018 & 2019)
- **\$200,000** ABSORBED IN SUMMER CAMP FOOD COSTS AT BOTH RESERVATIONS (2019)
- **18%** REDUCTION OF HOAC STAFF (SINCE 2018)

## WHERE YOUR MONEY GOES

Many factors went into implementing a council program fee and while the timing of the release was less than ideal, it was imperative that the information was conveyed immediately to our families.

The decision was not made lightly, but was necessary to fulfill our promise and continue to offer the level of Scouting our families are accustomed to without any decline in service.

- The addition of a local program fee will allow the Heart of America Council to provide **medical and accident insurance** coverage as well as local **liability insurance** for all registered members.
- The program fee will also **eliminate our Family Friends of Scouting** campaign.

### ADDITIONAL BENEFITS

- Council provided **rank advancement** (*cloth badges of rank*) for Scouts at no additional cost to families.
- Ensures that **camp fees** remain as low as possible and enhances **camp properties**.
- Moves unit recharter to October to coincide with the program year and allows council to only **collect fees once a year**.



## ENHANCED RECHARTER

Our council is also committed to enhancing the recharter process to meet the needs of our units and families. Starting in the fall of 2020, our council's recharter cycle will coincide with the Scouting program year and all charters will be moved to October.

So, how will this work for your current recharterers? Effective immediately, all **December** and **January** recharterers will be moved to a **1/1/20-10/31/20** recharter cycle. In 2020, every unit will recharter for 10 months.

Due to the timing of this announcement, all council charters will now be due February 1, 2020 and the fees for the first year of this plan will be prorated.

## NEW FEE STRUCTURE

Type	National Fee	Council Fee	Total Fee (12-Month Fee for 2021)	Total Fee (10-Month Prorated for 2020)
Youth	<b>\$60</b>	<b>\$39</b>	<b>\$99</b>	<b>\$82.50</b>
Adult	<b>\$36</b>	<b>\$39</b>	<b>\$75</b>	<b>\$62.50</b>

## RECHARTER CHECKLIST

- All training requirements (Youth Protection and Position Specific training) must still be completed prior to submitting your recharter.
- Updated Disclosure & Background Check Authorization forms will still need to be submitted with your recharter paperwork.
- Boys' Life will remain \$12 per person per year.

For more information on the recharter process, including our Powerpoint Training Presentation, visit [hoac-bsa.org/internet-rechartering](http://hoac-bsa.org/internet-rechartering).

Our council is committed to transparent communications and will relay any additional information as it becomes available at [www.hoac-bsa.org](http://www.hoac-bsa.org)



# 2020 RECHARTER FEE STRUCTURE

## Youth Registration Fee

*Jan 1, 2020 – Oct 31, 2020*

# \$82.50

*(10-month prorated National Fee (\$50)  
(10-month prorated Council Program Fee (\$32.50))*

## Adult Registration Fee

*Jan 1, 2020 – Oct 31, 2020*

# \$62.50

*(10-month prorated National Fee (\$30)  
(10-month prorated Council Program Fee (\$32.50))*



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